

***David K Schneider – President – Principal***

Following the lineage of his grandfather, Sam Post, David's breadth of experience and success record as a Logistician is unparalleled. His career started at Payless Cashways, a building materials and home improvement retailer, where over five years he was promoted first from Assistant DC Manager to Engineering Analyst, and then to Project Control Administrator. There, he participated in a wide variety of distribution, engineering, and operations research and business strategy projects including the construction and start-up of a 500k Sq Ft automated distribution center.



Following his tenure at Payless Cashways, he served as Project Engineer and then Project Manager at Keogh Consulting, a professional engineering firm. David was involved in over 30 client projects, taking the lead role in many of them, and conducting over 15 distribution network analyses. The clients he served crossed all industries, ranging from clothing brands to auto parts retailers to insurance companies. Additionally, he aided in the design of eight distribution center projects, three of which were implemented.

Five years later, David joined The Pep Boys first as Director of Engineering and then Director of Logistics. The role he played there as a cross-functional leader and visionary strategist brought millions of dollars to the bottom line, including \$7.5MM in increased savings in 2007. David's integration efforts reduced overall logistics expenses over 30% and enabled a 20X increase in annual import volume from 200 FEUs to over 4,000 FEUs in a single quarter. David led teams that created four new DCs over ten years, the latest a 600k Sq Ft facility in San Bernardino, California.

In 2007, his entrepreneurial drive led David to found David K. Schneider & Company to provide cash-generating optimization strategies and build immensely profitable supply chain solutions for companies in the retail, consumer products, and manufacturing space.

Over 25 years David led supply chain improvement projects that supported 25x growth rates; implemented, selected and designed over 20 supply chain management systems; led over 100 corporate strategy projects that created over \$10B in cash; and designed, specified, and project managed 34 DC implementations.

David is a member in good standing in a wide variety of professional logistics, warehousing and material handling organizations, including the Council of Supply Chain Management Professionals (CSCMP), the Warehouse Research and Education Council (WERC) and the Association of Professional Material Handling Consultants (APMHC).