

## How can we serve you?

David K Schneider & Company is more than a consulting firm, we are leadership coaches. We are individuals with an extraordinarily broad skill set and proven expertise in building profitable operations in many industries on a global basis.

We will enhance your abilities to grow your business.

Using our innovative solutions we help multiply your performance, leveraging what you already have to new heights.

### Collectively we can do for you:

1. We can lower your cost of operations, improve performance and magnify quality at every opportunity.
2. We have accomplished methods to redesign your supply chain. We can root out error and waste filled processes. We can help lower inventory. We can reduce transportation costs, shorten transit times and optimize routing. We can improve your facility performance. We can improve vendor performance.
3. Our engineering skills can be applied to your distribution facility design and operations to lower per unit costs, shorten order fulfillment cycle times, order accuracy and customer compliance demands.
4. We have first hand expertise creating domestic and global supply chain solutions and distribution networks.
5. We have means to perform 3rd Party Logistics vendor “matchmaking” to lower your costs and enhance vendor performance with relationships that exceed your requirements.
6. We performed in senior management and frontline positions. We have experienced the good, the bad, and the ugly. We learned from all of these experiences and offer you the benefit of our 20/20 hindsight as your foresight.
7. We possess collective knowledge and experience from working within multiple industry platforms which gives us insight to create powerful solutions which you will not find anywhere else.
8. We are agents of change and offer our services to you as a fulcrum to leverage your business potential.

We'll give you more certainty in your operations with the best options that help you dominate your market.

You will connect to your customers so strongly that you preempt your competition.

#### East Coast USA—

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***“Whatever you can do, or dream you can do, begin it. Boldness has genius, power, and magic in it. Begin it now.”***

- Goethe

## How we served others.

Our purpose is to serve our clients by growing their happiness. That happiness can be delivered through helping the executive contribute greater profits sooner with more assurance than could be done without our help. Happiness can also be delivered by teaching and growing executives ability to lead and solve problems. We not only grow profits—we grow careers.

“David is an exceptional logistics and supply chain consultant who helped us organize and improve our complicated outbound logistics operations. David is extremely knowledgeable of supply chain operations and practices; his understanding of the many industry players (including history, strengths, weaknesses and key contacts) was invaluable in our efforts to improve our shipping costs and logistics programs. For me, he was more than a paid consultant; he was a mentor and confidant who helped me to manage our logistics improvement efforts from both the internal and external perspectives. David will tell you that his objective is to be a force-multiplier for your supply chain management and improvement efforts. He certainly was that, and I will not hesitate to recommend his services and engage him as future needs arise.”

*Matthew Remke – Director of Operations – Hook and Ladder Brewing Company*

“David is a unique talent with numerous strengths. One of the strongest, if not THE strongest, is his ability to understand and apply technology that yields measurable results. In my 15 years of experience, I have not come across other individuals who understand operations, technology, industrial engineering principles, and finance to the degree that David does. I would strongly encourage executive management to consider David in mission critical projects where he will undoubtedly surpass all expectations. Projects of significant magnitude allow David to demonstrate his many skills and the extensive experience that make him a team of one.”

*Carlos Arboleda - Assistant Vice President , ABCO Refrigeration*

“David is a well rounded Logistician and Supply Chain expert. He has an excellent insight into the retail business model and can provide exceptional support for both strategic analysis and project work. In my direct experience with David, I have found him to be easy to work with, very detail oriented and accountable. He relates well with all those he works with. Solid engineering skills.”

*Kelly Abeny - VP Logistics, Payless Cashways, Inc.*

“Dave’s “big picture” approach enabled improvements in many areas instead of just the area that was targeted. He identified opportunities and begin working on solutions well before most knew there was an opportunity. Dave’s guidance and knowledge enabled me to be more successful with many projects.”

*Gary Derrick , Logistics Manager / Distribution Systems Administrator , Pep Boys*

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