

How do we do better? Getting on the Road to Optimization

OK, you are feeling pretty good. You've mapped out your processes. You've identified those recurring non-conformance problems. Your team has worked and trained hard to take full responsibility for their individual areas of responsibility. Things are starting to come together.

Performance to Plan now means something to both the individual and your team as an integral unit. The importance of performance measurement and individual accountability are becoming part of everyone's daily routine. You are about to cross over into the "Land of Optimization". (theme song from Twilight Zone now playing in the background).

SO WHERE IS THIS ELUSIVE PLACE CALLED THE "LAND OF OPTIMIZATION"?

This is the land of small improvements. No more big jumps in productivity. Gains are now measured in the single digits, sometimes in the lower single digits. Now we are searching for those gems of perfection that lead to flawless execution.



When you get to "the operations are right" stage, you are about 80% of the way there. The rest of the trip is in the details, and the details, because they are the details, only make small improvements. BUT, there are lots of details. Therefore many small detail improvements added up bring significant improvements!!

Is your team up to the challenge? Can you move from "executing to plan" to "continuous flawless execution"? Can you step up and utilize new and enhanced tools and processes to push the individual and the team across the threshold into the "Land of Optimization"? That is the challenge!

Professional Coaches know how to get you there, AND, keep you there!

Are you ready to step up and enter the "Land of Optimization"? The DKS&CO Supply Chain Coaches will guide you in making a huge impact on your cash flow through small improvements. Give us a call!

PO Box 230457, Centreville, VA 20120 -

Phone: 877-674-7495 E-mail: info@dkSCO1.com www.dkSCO1.com